



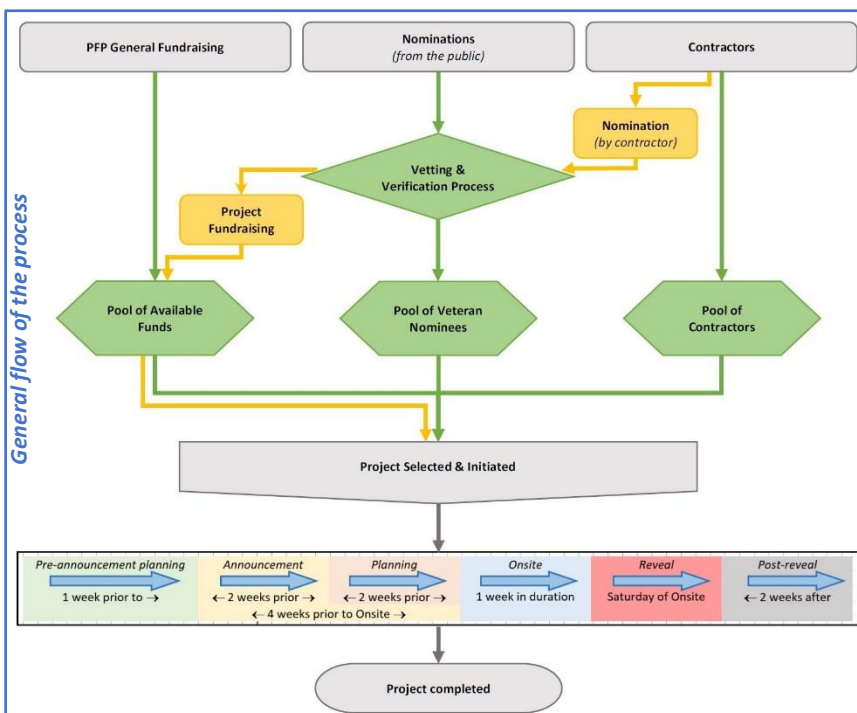
## Interested in Completing a Patios For Patriot Project for a Deserving Veteran?

**THANK YOU** for your interest in partnering with Patios For Patriots in order to achieve our mission of *showing appreciation to our country's Veterans by providing a backyard patio makeover* – our way of giving a little to those who have given their all! You're probably wondering, "How does this all work?" Well, the answer is "it depends". First and foremost, every one of our projects is going to be different since they are dependent on a number of things related to the nomination, selection, funding, and completion of the project. Since each project is different, *everyone* involved should acknowledge the discussions and plan to guide each project and the steps to complete that project will also be different. From the contractor's perspective, we'd like you to treat the project like you would any other – make it your own; do the work the way you normally would; treat the Veteran like your customer. Sure, we realize you're partnering with *us* and that we're the one leading this effort, but *it's the Veteran both you and us care about*. The Veteran is the recipient and the only way we know to give the best of what we both can offer is to allow *you* to do what you do best!

So, in our effort to acknowledge there are differences in every project, we've developed the *Patios For Patriots Project Guidance Handbook* – a document we are constantly updating to ensure the entire project experience is as enjoyable, clear, and efficient as possible. The handbook is available for you to read (upon request) and is meant to provide clarity regarding the selection, fundraising, and various activities, responsibilities, and expectations pertaining to a Patios For Patriots project. Our sole purpose is show appreciation to our country's military Veterans, and we feel everyone involved with our projects can follow the lead of our country's military by whole-heartedly attempting to organize, plan, and think-through the various aspects of the projects initiated for those same military Veterans. **If you are truly serious about completing a project with our organization**, we urge you to request and read the handbook so you might obtain a better understanding of our projects – to establish a starting point for yourself in discussing, planning, and determining how a Patios For Patriots project should move forward.

**Veteran Nominee Selection** The entire process starts with our country's military Veterans. Selection of a Veteran nominee as a recipient of a project begins with the nomination of a Veteran. Nominations ultimately come from three sources and follow the same general process: the public, a contractor willing to complete the project, or direct solicitation.

**Project Fundraising** Patios For Patriots continuously seeks monetary contributions from the general public and these funds are available for use on projects. Usage ultimately depends upon multiple factors, like the overall cost of the project, availability and



timing, and existing usage that has already been allotted towards other identified projects. Donations of materials are also sought as contributions of this kind can be directly utilized on projects. The best-case scenario is to utilize some combination of monetary and material donations for a project since the more a contractor and the people involved with a project can either obtain or provide, the more existing funds can be used for enhancing the project with additional items, other future patio projects, and expanding the organization's mission. The general idea is the more contributions are generated for a project, the further Patios For Patriots can make its funds reach for future use on even more projects. In this way, you truly are a partner in helping to grow our organization. As an incentive, we feel the more contributions are obtained or provided for a project, the more we can utilize a portion of our existing funds to spread the mission of our organization and increase the marketability of the project itself, including the contractors and businesses involved.